

Public consultation on the Data Act

Fields marked with * are mandatory.

Introduction

The COVID-19 crisis has shown the essential role of data use for crisis management and prevention, and for informed decision-making by governments. Data also has a key place in the recovery of the EU, given its potential for innovation and job creation, as well as its contribution to the efficiency of industries across all sectors. Data will also contribute to achieving the goals of the European Green Deal.

With its [European strategy for data](#), published on 19 February 2020, the Commission formulated a vision for the data economy. This includes the adoption of a horizontal legislative initiative (the 'Data Act') that would complement the [proposal for a Regulation on data governance](#), which was adopted by the Commission in November 2020.

The objective of the Data Act is to propose measures to create a fair data economy by ensuring access to and use of data, including in business-to-business and business-to-government situations. The initiative would not alter data protection legislation and would seek to preserve incentives in data generation.

Under this initiative, a review of Directive 96/9/EC on the legal protection of databases is also planned in order to ensure continued relevance for the data economy.

This questionnaire aims at consulting all types of stakeholders, including citizens and businesses, about the different measures being explored in preparing the Data Act. It is divided into the following sections:

- I. Business-to-government data sharing for the public interest
- II. Business-to-business data sharing
- III. Tools for data sharing: smart contracts
- IV. Clarifying rights on non-personal Internet-of-Things data stemming from professional use
- V. Improving portability for business users of cloud services
- VI. Complementing the portability right under Article 20 GDPR
- VII. Intellectual Property Rights – Protection of Databases
- VIII. Safeguards for non-personal data in international contexts

After the mandatory 'about you' section, please answer the sections that are of interest to you.

Please note that, although they all appear in the PDF questionnaire, some questions and the entire section on 'safeguards for non-personal data in international contexts' will only appear in the online questionnaire for respondents that indicated they are responding as a company/business organisation or as a business association.

The questionnaire will be available in all EU official languages on 11 June 2021.

Finally, please note that you can upload a document (e.g. position paper) at the end of the questionnaire.

About you

* Language of my contribution

- Bulgarian
- Croatian
- Czech
- Danish
- Dutch
- English
- Estonian
- Finnish
- French
- German
- Greek
- Hungarian
- Irish
- Italian
- Latvian
- Lithuanian
- Maltese
- Polish
- Portuguese
- Romanian
- Slovak
- Slovenian
- Spanish
- Swedish

* I am giving my contribution as

- Academic/research institution
- Business association
- Company/business organisation

- Consumer organisation
- EU citizen
- Environmental organisation
- Non-EU citizen
- Non-governmental organisation (NGO)
- Public authority
- Trade union
- Other

* First name

Enrico

* Surname

Giroto

* Email (this won't be published)

egiroto@fedma.org

* Organisation name

255 character(s) maximum

Federation of European Data and Marketing (FEDMA)

* Organisation size

- Micro (1 to 9 employees)
- Small (10 to 49 employees)
- Medium (50 to 249 employees)
- Large (250 or more)

Business sector

- Agriculture, forestry and fishing
- Food processing, food supply chain
- Automotive, including suppliers, manufacturing, retail, service and maintenance and related after-market services
- Household appliances, "smart living", including suppliers, manufacturing, retail, service and maintenance and related after-market services

- Machinery
- Other manufacturing, including suppliers, manufacturing, retail, service and maintenance and related after-market services
- Raw materials and energy-intensive industries
- Construction
- Passenger transportation (taxi, bus, train, plane, waterways)
- Logistics
- Postal services, including express services
- Telecommunications, including suppliers
- Retail and wholesale
- Media, publishing, broadcasting and related services including advertising
- Creative and culture industries
- Health
- Proximity, social services and social economy
- Finance, insurance and re-insurance (other than motor insurance)
- Legal advice; market research
- Production and/or transmission/supply of electricity, gas, water, steam and air, including related data services
- IT
- Space and defense
- Textile
- Tourism
- Other

Transparency register number

255 character(s) maximum

Check if your organisation is on the [transparency register](#). It's a voluntary database for organisations seeking to influence EU decision-making.

39300567160-02

* Country of origin

Please add your country of origin, or that of your organisation.

- | | | | |
|-------------------------------------|--------------------------------|-------------------------------------|---|
| <input type="radio"/> Afghanistan | <input type="radio"/> Djibouti | <input type="radio"/> Libya | <input type="radio"/> Saint Martin |
| <input type="radio"/> Åland Islands | <input type="radio"/> Dominica | <input type="radio"/> Liechtenstein | <input type="radio"/> Saint Pierre and Miquelon |

- Albania
- Algeria
- American Samoa
- Andorra
- Angola
- Anguilla
- Antarctica
- Antigua and Barbuda
- Argentina
- Armenia
- Aruba
- Australia
- Austria
- Azerbaijan
- Bahamas
- Bahrain
- Bangladesh
- Barbados
- Belarus
- Belgium
- Belize
- Benin
- Bermuda
- Bhutan
- Bolivia
- Dominican Republic
- Ecuador
- Egypt
- El Salvador
- Equatorial Guinea
- Eritrea
- Estonia
- Eswatini
- Ethiopia
- Falkland Islands
- Faroe Islands
- Fiji
- Finland
- France
- French Guiana
- French Polynesia
- French Southern and Antarctic Lands
- Gabon
- Georgia
- Germany
- Ghana
- Gibraltar
- Greece
- Greenland
- Grenada
- Lithuania
- Luxembourg
- Macau
- Madagascar
- Malawi
- Malaysia
- Maldives
- Mali
- Malta
- Marshall Islands
- Martinique
- Mauritania
- Mauritius
- Mayotte
- Mexico
- Micronesia
- Moldova
- Monaco
- Mongolia
- Montenegro
- Montserrat
- Morocco
- Mozambique
- Myanmar/Burma
- Namibia
- Saint Vincent and the Grenadines
- Samoa
- San Marino
- São Tomé and Príncipe
- Saudi Arabia
- Senegal
- Serbia
- Seychelles
- Sierra Leone
- Singapore
- Sint Maarten
- Slovakia
- Slovenia
- Solomon Islands
- Somalia
- South Africa
- South Georgia and the South Sandwich Islands
- South Korea
- South Sudan
- Spain
- Sri Lanka
- Sudan
- Suriname
- Svalbard and Jan Mayen
- Sweden

- Bonaire Saint Eustatius and Saba
- Bosnia and Herzegovina
- Botswana
- Bouvet Island
- Brazil
- British Indian Ocean Territory
- British Virgin Islands
- Brunei
- Bulgaria
- Burkina Faso
- Burundi
- Cambodia
- Cameroon
- Canada
- Cape Verde
- Cayman Islands
- Central African Republic
- Chad
- Chile
- China
- Christmas Island
- Clipperton
- Guadeloupe
- Guam
- Guatemala
- Guernsey
- Guinea
- Guinea-Bissau
- Guyana
- Haiti
- Heard Island and McDonald Islands
- Honduras
- Hong Kong
- Hungary
- Iceland
- India
- Indonesia
- Iran
- Iraq
- Ireland
- Isle of Man
- Israel
- Italy
- Jamaica
- Nauru
- Nepal
- Netherlands
- New Caledonia
- New Zealand
- Nicaragua
- Niger
- Nigeria
- Niue
- Norfolk Island
- Northern Mariana Islands
- North Korea
- North Macedonia
- Norway
- Oman
- Pakistan
- Palau
- Palestine
- Panama
- Papua New Guinea
- Paraguay
- Peru
- Switzerland
- Syria
- Taiwan
- Tajikistan
- Tanzania
- Thailand
- The Gambia
- Timor-Leste
- Togo
- Tokelau
- Tonga
- Trinidad and Tobago
- Tunisia
- Turkey
- Turkmenistan
- Turks and Caicos Islands
- Tuvalu
- Uganda
- Ukraine
- United Arab Emirates
- United Kingdom
- United States

- Cocos (Keeling) Islands
- Colombia
- Comoros
- Congo
- Cook Islands
- Costa Rica
- Côte d'Ivoire
- Croatia
- Cuba
- Curaçao
- Cyprus
- Czechia
- Democratic Republic of the Congo
- Denmark
- Japan
- Jersey
- Jordan
- Kazakhstan
- Kenya
- Kiribati
- Kosovo
- Kuwait
- Kyrgyzstan
- Laos
- Latvia
- Lebanon
- Lesotho
- Liberia
- Philippines
- Pitcairn Islands
- Poland
- Portugal
- Puerto Rico
- Qatar
- Réunion
- Romania
- Russia
- Rwanda
- Saint Barthélemy
- Saint Helena
Ascension and
Tristan da Cunha
- Saint Kitts and
Nevis
- Saint Lucia
- United States
Minor Outlying
Islands
- Uruguay
- US Virgin Islands
- Uzbekistan
- Vanuatu
- Vatican City
- Venezuela
- Vietnam
- Wallis and
Futuna
- Western Sahara
- Yemen
- Zambia
- Zimbabwe

The Commission will publish all contributions to this public consultation. You can choose whether you would prefer to have your details published or to remain anonymous when your contribution is published. **For the purpose of transparency, the type of respondent (for example, 'business association', 'consumer association', 'EU citizen') country of origin, organisation name and size, and its transparency register number, are always published. Your e-mail address will never be published.** Opt in to select the privacy option that best suits you. Privacy options default based on the type of respondent selected

* Contribution publication privacy settings

The Commission will publish the responses to this public consultation. You can choose whether you would like your details to be made public or to remain anonymous.

Anonymous

Only organisation details are published: The type of respondent that you responded to this consultation as, the name of the organisation on whose behalf you reply as well as its transparency number, its size, its country of origin and your contribution will be published as received. Your name will not be published. Please do not include any personal data in the contribution itself if you want to remain anonymous.

Public

Organisation details and respondent details are published: The type of respondent that you responded to this consultation as, the name of the organisation on whose behalf you reply as well as its transparency number, its size, its country of origin and your contribution will be published. Your name will also be published.

I agree with the [personal data protection provisions](#)

I. Business-to-government data sharing for the public interest

Access to private sector data can provide public authorities in the EU with valuable insights, for example to improve public transport, make cities greener, tackle epidemics and develop more evidence-based policies. To facilitate such data sharing, the European strategy for data announced that one of the objectives of the Data Act would be to create a framework to bring certainty to business-to-government (B2G) data sharing for the public interest and help overcome the related barriers.

In this context, ‘public interest’ is understood as general benefits to society as a whole – like effective responses to disasters or crises and improvements to public services – as recognised in law, at EU or Member State level. Some key examples are provided in the question "*In which of the following areas do you think that, for specific use-cases with a clear public interest, B2G data sharing should be compulsory, with appropriate safeguards?*"

This framework could set the objectives, general obligations and safeguards that should be put in place for B2G data sharing.

An [Expert Group on B2G data sharing](#), whose [report](#) was published in February 2020, issued a number of recommendations in order to ensure scalable, responsible and sustainable B2G data sharing for the public interest. In addition to the recommendation to the Commission to explore a legal framework in this area, it presented several ways to encourage private companies to share their data. These include both monetary and non-monetary incentives, for example tax incentives, investment of public funds to support the development of trusted technical tools and recognition schemes for data sharing.

In this section, we would like to hear your views on how the Commission should foster B2G data sharing for public interest purposes.

Have you or has your organisation experienced difficulties/encountered issues when requesting or responding to requests for access to data, in the context of B2G data sharing for the public interest?

- Yes
- No
- I don't know / no opinion

Should the EU take additional action so that public sector bodies can access and re-use private sector data, when this data is needed for them to carry out their tasks in the public interest purpose?

- EU level action is needed
- Action at Member State level only is needed
- No action is needed
- I don't know / no opinion

To what extent do you believe that the following factors impede B2G data sharing for the public interest in the EU?

	Strongly agree	Somewhat agree	Neutral	Somewhat disagree	Strongly disagree	I don't know /no opinion
Legal uncertainty due to different rules across Member States	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Legal barriers to the use of business data for the public interest (e.g. on what data can be shared, in what form, conditions for re-use), including competition rules	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Commercial disincentives or lack of incentives/ interest/ willingness	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Lack of skilled professionals (public and/ or private sector)	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Lack of bodies to help bring together supply and demand for data, and to promote, support and oversee B2G data sharing (e.g. provide best practice, legal advice)	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Lack of safeguards ensuring that the data will be used only for the public interest purpose for which it was requested	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Lack of appropriate infrastructures and cost of providing or processing such data (e.g. interoperability issues)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Lack of awareness (benefits, datasets available)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Insufficient quality of public authorities' privacy and data protection tools	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

In which of the following areas do you think that, for specific use-cases with a clear public interest, B2G data sharing should be compulsory, with appropriate safeguards?

	Yes, it should be compulsory	No, it should not be compulsory	I don't know /no opinion
Data (e.g. mobility data from Telecom operators, loss data from insurance companies) for emergencies and crisis management, prevention and resilience	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Data (e.g. price data from supermarkets) for official statistics	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Data (e.g. emissions data from manufacturing plants) for protecting the environment	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Data (e.g. fuel consumption data from transport operators) for a healthier society	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Data for better public education services	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>

Data (e.g. employment data from companies) for a socially inclusive society	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Data for evidence-based public service delivery and policy-making	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Other	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>

When sharing data with public bodies, businesses should provide it:

- For free
- At a preferential rate/ below market price (marginal cost or other)
- At market price
- Depending on the purpose it may be provided at market price, preferential rate or for free
- I don't know/ no opinion

Please provide an example(s) of when public sector bodies should be able to obtain data for the public interest at a preferential rate.

What safeguards for B2G data sharing would be appropriate?

- Data security measures including protection of commercially sensitive information
- Specific rules on proportionality and reasonableness of the request
- Transparent reporting on how the public authority has used the data
- Limitations regarding how long public bodies may use or store specific datasets before having to destroy them
- Other

Please specify

200 character(s) maximum

B2G data sharing should be on a voluntary basis. Set on case-by-case basis, additional safeguards should also preserve intellectual property rights and prevent competitors from accessing reused data.

Which of the following types of financial compensation would incentivise you to engage in a B2G data-sharing collaboration for the public interest (select all that apply):

- Marginal costs for dissemination
- Marginal costs for dissemination + fair return on investment (ROI)

- Market price

Which of the following types of non-monetary compensation would incentivise you to engage in a B2G data-sharing collaboration for the public interest (select all that apply):

- Tax incentives
- Increased know-how and innovation through co-creation with public bodies
- Reputation/ public recognition programmes (e.g. corporate social responsibility)
- Investment of public funds to support the development of trusted technical tools for B2G data sharing
- I don't know / no opinion
- Other

II. Business-to-business data sharing

In this section, we would like to hear your views on fair contractual terms and conditions as an important tool that can stimulate companies to exchange their data while safeguarding the freedom of contracts and in full compliance with applicable legislation (such as the GDPR or competition law). The Data Strategy intends to promote business-to-business (B2B) data sharing which will benefit in particular start-ups and SMEs, putting emphasis on facilitating B2B voluntary data sharing based on contracts. We are seeking options for promoting fairness in contracts governing access to and use of data.

Model contract terms would provide businesses willing to share data, but lacking the experience, in particular SMEs and start-ups, with practical guidance on how to set up the contract based on fair terms. The use of such model contract terms would be voluntary for the parties.

A legislative fairness test for all B2B data sharing contracts would create general boundaries with the purpose to prevent the application of abusive contract clauses imposed by the party with the stronger bargaining power on the weaker party. The fairness test would only address excessive clauses while all other terms would be left to the parties' contractual freedom. A contracting party would not be bound by an unfair contract term. Precedents for a B2B fairness test in EU law can be found in Directives 2011/7/EU (Late Payments) and Directive (EU) 2019/633 (Unfair trading practices in the food supply chain).

If sectoral rules were to establish a data access right, horizontal access modalities would regulate in a harmonized way how data access rights should be exercised while the possible creation of sectoral data access rights would be left to future sectoral legislation, where justified. The contract which the parties would agree for such data access could be based on variations of fair, reasonable, proportionate, transparent and non-discriminatory terms taking into account possible specificities of the relevant sectoral legislation. Whenever personal data are concerned, processing of such data shall comply with the GDPR. The data concerned would not include commercially sensitive data that could facilitate collusive outcomes on the market, nor data that is very strategic for competition, including trade secrets, nor legally protected data, for instance those covered by intellectual property rights.

Does your company share data with other companies? (This includes providing data to other companies and accessing data from other companies)

- Yes
- No
- I don't know / no opinion

Are you:

- Data holder
- Data user
- Both data holder and user
- Other

In the last five years, how often has your company shared data with other companies?

- Many times
- Only a few times
- Don't know

Please describe the type of data shared, and the type of businesses with whom it is shared

200 character(s) maximum

In the data and marketing sector, data intermediaries and other companies share individuals data across business partners who use the information for their own direct marketing purposes.

On what basis does your company share data with other companies?

- Voluntary
- Mandatory
- Both voluntary and mandatory
- I don't know / No opinion

Why does your company share data with other companies?

- Optimisation of the supply chain
- Predictive maintenance
- Precision farming
- Moving to circular production
- Training algorithms for AI

Design of innovative solutions/products

Other

Please specify

200 character(s) maximum

Marketing campaigns result from data sharing: they require at least the name of an individual and one contact detail to provide customers with relevant offers and improve the quality of the services.

Which services/products based on data sharing exist/are under development in your sector and what type of data are needed for these purposes?

300 character(s) maximum

What benefits from data sharing do you expect to be reaped in your sector?

300 character(s) maximum

In the absence of strong network effects, SMEs and emerging companies will particularly benefit from increased access to data to optimize their marketing campaigns within the limits of their budget, thus expanding their customer base.

Has your company experienced difficulties/encountered issues when requesting access to other companies' data?

- Yes
- No
- I don't know / no opinion

How often did such difficulties occur in the last 5 years?

- Very often
- Often
- Sometimes
- Rarely
- I don't know / no opinion

What was the nature of such difficulties/issues?

- The data holder refused to give data on the basis of competition law concerns
- The data holder refused to give access to data for reasons other than competition law concerns
- The data holder is prevented by law to give access to data

- There is no legal basis for the data holder to give access to data
- The data holder gave access to data at unreasonable conditions, e.g. unilateral change of contractual terms, disproportionate restriction of use of data, limitations in the termination of contract
- The data holder gave access to data at an unreasonable price
- Technical reasons like the data was not in usable format or quality or lacks shared vocabularies or metadata or the data holder doesn't support standards for enforce data usage controls (connector)
- Other
- I don't know / no opinion

Please indicate the type of difficulties / issues

200 character(s) maximum

Due to their dependence on large platforms, marketers have limited access to the data of their marketing campaigns. Yet, the Digital Markets Act and competition law are expected to tackle this issue.

Do you agree that the application of a 'fairness test', to prevent unilateral imposition by one party of unfair contractual terms on another, could contribute to increasing data sharing between businesses (including for example co-generated non-personal IoT data in professional use)?

- Yes
- No
- I don't know / no opinion

Do you agree that model contract terms for voluntary use in B2B data sharing contracts could contribute to increasing data sharing between businesses (including for example co-generated non-personal IoT data in professional use)?

- Yes
- No
- I don't know/ no opinion

Do you agree that horizontal access modalities based on variations of fair, reasonable and non-discriminatory conditions applicable to data access rights, established in specific sectors, could contribute to increasing data sharing between businesses (including for example co-generated non-personal IoT data in professional use)?

- Yes

- No
- I don't know / no opinion

What, in your view, could be the benefits or risks of the options mentioned in the three previous questions, for example in relation to incentives for data collection, competitiveness and administrative burden

300 character(s) maximum

In light of the different nature of data sharing across sectors, we remain cautious towards one-size-fits-all solutions, and we consider paramount that the principle of contractual freedom shall be safeguarded.

Regarding data access at fair, reasonable, proportionate, transparent and non-discriminatory conditions, which of the following elements do you consider most relevant to increase data sharing?

at most 3 choice(s)

- The party sharing data obtains a reasonable yield on investment and the party requesting access to data pays a reasonable fee
- Distinctions can be made depending on the type of data or the purpose of its use
- Availability of standards for interoperability that would allow data sharing and exploitation at a low marginal cost (in terms of time and money)
- Structures enabling the use of data for computation without actually disclosing the data
- Availability of an impartial dispute settlement mechanism
- None of the above
- Other
- I don't know / no opinion

Please explain

200 character(s) maximum

Possible new rules should address governance, infrastructures and technical aspects related to B2B data sharing with no need for measures possibly affecting the principle of contractual freedom.

III. Tools for data sharing: smart contracts

This section seeks to get your views on smart contracts. Smart contracts are computer programs, which automatically execute data and/or value transfers according to certain predetermined parameters. Smart contracts have important potential in manufacturing 4.0, smart mobility, and smart energy. Smart contracts can play an important role here by automating data transfers and data pooling, by triggering payments for data transfers and for guaranteeing the implementation of conditions linked to a data transfer. The following

questions aim to (1) solicit your experiences with smart contracts and relevant use cases, and (2) get your views on the need of harmonized standards for smart contracts in order to ensure interoperability and what the essential elements of such standards should be.

Are you using smart contracts or have you been involved in proofs of concept or pilots for Distributed Ledger Technologies that make use of smart contracts?

- Yes
- No

Please briefly explain the use case(s) you tested

200 character(s) maximum

Do you consider that smart contracts could be an effective tool to technically implement the data access and use in the context of co-generated IoT data, in particular where the transfer is not only one-off but would involve some form of continuous data sharing?

- Yes
- No

Please explain your answer

200 character(s) maximum

Smart contracts could be an effective tool to incentivize data sharing, but it is paramount to consider their early development and the risk of affecting the principle of freedom of contract.

Do you consider that when individuals request data portability from businesses, smart contracts could be an effective tool to technically implement data transfers, in particular where the transmission is not only one-off but would involve some form of continuous data sharing?

- Yes
- No

Please explain your answer

200 character(s) maximum

Smart contracts could be an effective tool to incentivize data sharing, but it is paramount to consider their early development and the risk of affecting the principle of freedom of contract.

In your experience, what are the primary challenges for scaling smart contracts across blockchains and/or across ecosystems? Are these challenges related to: (0 lowest, 10 highest)

	1	2	3	4	5	6	7	8	9	10
Legal uncertainty	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Lack of interoperability	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Difficulties with governance	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Data protection issues	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Competition law compliance concerns	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Others	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

If interoperability is an issue for scaling smart contracts, which requirements should inform standardisation to scale smart contracts across blockchains and/or across ecosystems? Should such standards determine in particular minimum safeguards for cyber security? If so, which best practices would you consider relevant?

300 character(s) maximum

IV. Clarifying rights on non-personal Internet-of-Things data stemming from professional use

In this section, we would like to hear your views on non-personal data that is generated by smart objects connected to the Internet-of-Things ('IoT objects') in professional use. Examples of such objects include industrial robots, machine tools with sensors, construction engines or smart farming equipment.

Do you currently or are you planning to use in the near future a smart object connecting to the Internet-of-Things?

- Yes
- No
- I don't know / no opinion

Do you agree that IoT objects and data coming from such objects may represent new challenges for market fairness when access to relevant information concerning the functioning and performance is held by the manufacturer of such object?

- Yes
- No

I don't know / no opinion

Please explain your answer

200 character(s) maximum

Though access to IoT data is likely to raise competition, intellectual property rights, data protection issues, the early development of IoT objects risks making any legislative intervention premature

To what extent are the following elements well addressed in contracts relating to the sale or long-term lease of IoT objects for professional use?

	Very well addressed	Somewhat well addressed	Neutral	Not well addressed	Not at all well addressed	I don't know/ no opinion
Right to know which data is being collected by the IoT object'	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Right to access data generated by the IoT for own information purposes	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Rights to use data generated by the IoT object by selected parties	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Information on applicable legal rules on access to data in terminal equipment (ePrivacy Directive)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Rights to transmit data generated by the IoT object to selected parties	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Incentives (services, functionalities or other rewards) for permitting the manufacturer of the IoT object, his business partners or third parties to use the data that the object generates	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Protection of trade secrets and other commercially sensitive information in the context of the regular data feedbacks of the IoT object	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Have you experienced any of the following as a result of insufficient rights in contracts relating to the sale or long-term lease of an IoT object?

- I could not sell the IoT object onwards
- I could not pick and choose a repair or maintenance company of my choice
- I could not use a data analytics service offered by another company because it was legally impossible to allow this service to read the data from the object that I use
- I could not use a data analytics service offered by another company because it was technically impossible to allow this service to read the data from the object that I use
- I could not use the data internally (including combining it with other data I hold)
- Other
- No, I have not experienced any of the above

How relevant were the difficulties signalled in response to the previous question?

- They appear frequently and/or are having a considerable impact on my business
- They appear infrequently and/or are having only a minor impact on my business
- They only appear rarely and/or have an insignificant impact on my business
- I don't know / no opinion

Is your company in the business of after-sales services that use data from IoT objects in professional use in order to offer that service (e.g. repair and maintenance, data analytics services)?

- Yes
- No
- I don't know / no opinion

What was the nature of such difficulties?

- Outright denial of data access
- Prohibitive monetary conditions for data access
- Prohibitive technical conditions for data access
- Restrictive legal conditions for data access and use
- Competition law compliance concerns
- Other

I don't know / no opinion

V. Improving portability for business users of cloud services

In this section we would like to hear your views on cloud service portability. In order to prevent vendor lock-in, it is necessary that business users can easily switch cloud providers, by porting their digital assets in the broadest sense, including data and applications, from one cloud provider to another provider or back to their own infrastructure and software on-premise IT systems, including those digital assets stored at the edge of the network.

Cloud service providers and cloud users have jointly developed [self-regulatory \('SWIPO'\) codes of conduct](#) to address this issue in IaaS- and SaaS-specific contexts (IaaS i.e. Infrastructure as a Service; SaaS, i.e. Software as a Service), as mandated by Regulation (EU) 2018/1807 on a framework for the free flow of non-personal data in the European Union.

As part of the Commission's evaluation of the development and implementation of the codes of conduct, the Commission will evaluate whether self-regulation in the field of business-to-business (B2B) data portability achieved the desired outcomes or whether other policy options should be considered.

The outcome of the [recent public consultation on European Strategy for Data](#) showed that 22.6% of the total respondents are of the opinion that the self-regulation is not the appropriate best practice in area of data portability. On the contrary, 30.8% agreed it is appropriate practice. The remaining (46.6%) of respondents did not express their opinion on the topic. However, 48% of the respondents answered that they have experienced problems in the functioning of the cloud market, the most common problem experienced being vendor lock-in.

Considering the above, the following questions aim to receive additional input on the topic of B2B data portability.

Was your organisation aware of the SWIPO Codes of Conduct prior to filling in this questionnaire?

- Yes
- No
- I don't know /no opinion

Do you consider there is a need to establish a right to portability for business users of cloud computing services in EU legislation?

- Yes
- No
- I don't know / no opinion

What legislative approach would be the most suitable in your opinion, if the data portability right for cloud users would be laid down in an EU legislation?

- High-level principle(s) recognising the right for cloud service portability (for example, a provision stipulating that the cloud user has the right to have its data ported in a structured, widely used and machine-readable format to another provider or proprietary servers, against minimum thresholds)
- More specific set of conditions of contractual, technical, commercial and economic nature, including specification of the necessary elements to enable data portability
- Other solution
- I don't know / no opinion

Would the self-regulatory SWIPO codes of conduct on data portability developed by the cloud stakeholders in your opinion represent a suitable baseline for the development of such a legislative cloud service portability right?

- Yes
- Yes, but further elements would have to be considered (please be as specific as possible on which elements are currently not/insufficiently addressed in those codes of conduct – optional)
- No
- No opinion
- I am not familiar with SWIPO codes of conduct

Would it be suitable to develop – as a part of legislative approach to cloud service portability - standard APIs, open standards and interoperable data formats, timeframes and potentially other technical elements?

- Yes
- No
- I don't know / no opinion

Would it be necessary in your opinion to develop Standard Contractual Clauses for cloud service portability to improve negotiating position of the cloud users?

- Yes, it would be necessary and sufficient as a stand alone solution.
- Yes, it would be necessary but in addition to a legislative right of data portability
-

It would not be necessary but it would simplify the data portability and/or harmonise its aspects across the EU

- No, it would not be necessary
- No opinion

Do you have any other comments you would like to address with respect to cloud service portability, which were not addressed above?

300 character(s) maximum

VI. Complementing the portability right under Article 20 GDPR

In this section we would like to hear your views on the portability of personal data. Under Article 20 of the GDPR, individuals can decide to port certain personal data to an organisation or service of their choice. Non-discriminatory access to smart metering data is mandated by Article 23 Directive (EU) 2019/944 on common rules for the internal market for electricity. Additional rules are proposed for facilitating the portability of personal data generated in the context of an online service offered by a “gatekeeper platform” under Article 6(1)(h) of the proposal for a Digital Markets Act (COM(2020) 842 final). Smart connected objects connected to the Internet-of-Things (IoT objects) and services available on them, e.g. smart home appliances or wearables, generate a growing amount of data. Normally, the data generated by such objects and by the services available on them in their interaction with their human users are personal data. Such data is covered by the General Data Protection Regulation (GDPR). Any data stored in terminal equipment, such as connected objects, can only be accessed in accordance with Article 5 (3) of Directive 2002/58/EC (ePrivacy Directive). However, the obligations under Article 20 GDPR does not require the controller to put in place the technical infrastructure to enable continuous or real-time portability.

To what extent do you agree with the following statement: “Individual owners of a smart connected object (e.g. wearable or household appliance) should be able to permit whomever they choose to easily use the data generated by their use of that object.”

- Strongly agree
- Somewhat agree
- Neutral
- Somewhat disagree
- Strongly disagree
- I don't know / no opinion

To what extent do you agree with the following statement: “The device manufacturer of a smart connected object (e.g. wearable or household appliance) should be able to permit whomever they choose to easily use the data generated by the use of that object, without the agreement of the user.”

- Strongly agree
- Somewhat agree
- Neutral
- Somewhat disagree
- Strongly disagree
- I don't know / no opinion

Among the elements listed below, which are the three most important elements that prevent the right under Article 20 GDPR to be fully effective?

- The absence of an obligation to provide a well-documented Application Programming Interface
- The absence of an obligation to provide the data on a continuous basis
- The absence of universally used methods of identification or authentication of the individual that makes the portability request in a secure manner
- The absence of clearer rules on data types in scope
- The absence of clear rules on liability in case of misuse of the data ported
- The absence of standards ensuring data interoperability, including at the semantic level
- Other
- I don't know / no opinion

VII. Intellectual Property Rights – Protection of Databases

The Directive 96/9/EC on the legal protection of databases (Database Directive) provides for two types of protection for databases. Firstly, databases can be protected, when original, under copyright law. Copyright protection applies to databases (collections of data) that are creative/original in the selection and/or arrangement of the contents and constitute their authors' own intellectual creation.

Secondly, databases for which a substantial investment has been made into the obtaining, presentation and verification of the data can benefit from the protection under the so-called “sui generis” right. Such protection is automatically granted to the maker of any database which fulfils these conditions. The maker of databases protected under the sui generis right can prevent the extraction or re-use of their database content. The Directive lays down two main mechanisms to manage rights of users: the exception regimes (including the provision of specific exceptions in the fields of teaching, scientific research, public security or

for private purposes) and the rights of lawful users.

To sum up, the copyright protection of databases only arises where the structure of the database, including the selection and arrangement of the database's contents, constitute the author's own intellectual creation. The sui generis right protects, as an intangible asset, the results of the financial and/or professional investment carried out towards the methodical and systematic classification of independent data.

The Commission published a report evaluating the Database Directive in 2018. The evaluation highlighted that important questions arose as regards the interaction of the Directive with the current data economy, notably in view of the potential legal uncertainties as to the possible application of the sui generis right to machine generated data. The evaluation concluded that the Directive could be revisited to facilitate data access and use in the broad context of the data economy and in coordination with the implementation of a broader data strategy.

The following consultation is focusing on the aspect of the application of the Database Directive within the Data Economy, while also asking questions of a more general nature on this instrument.

Intellectual Property Rights - General questions

In your view, how are intellectual property (IP) rights (including the sui generis database right) and trade secrets relevant for business-to-business sharing of data?

- To protect valuable data through IP, where possible
- To share data in a manner that ensures control on who will use it and for what purposes
- To protect data from misappropriation and misuse
- To refuse sharing of data
- IP has nothing to do with data sharing
- I don't know / no opinion
- Other

Please specify or explain

200 character(s) maximum

“Control over the accessibility and use of data should not be realised through the establishment of additional layers of exclusive, proprietary rights”. To what extent do you agree with this statement?

- Strongly agree
- Somewhat agree
- Neutral
- Somewhat disagree

- Strongly disagree
- I don't know / no opinion

Please explain

200 character(s) maximum

Questions on the Database Directive

Please select what describes you best

- Maker of databases containing machine generated data
- Maker of databases containing other type of data than machine generated data
- Maker of databases containing mixed type of data
- User of databases containing machine generated data
- User of databases containing other type of data than machine generated data
- User of databases containing mixed type of data
- User-maker of databases containing machine generated data
- User-maker of databases containing other type of data than machine generated data
- User-maker of databases containing mixed type of data
- Other

In your view, how does the Database Directive apply to machine generated data (in particular data generated by sensor-equipped objects connected to the Internet-of-things objects)?

- I consider that the sui generis right under the Database Directive may apply to databases containing those data and offers opportunity to regulate the relationship with clients, including licences
- I consider that the sui generis right under the Database Directive may apply to databases containing those data and offers protection against third-party infringements (i.e. unauthorised use of machine generated data)
- I am not sure what the relationship is between such data and the Database Directive
- Other

Please explain and substantiate your answers with concrete examples and any useful information and experience you may have.

200 character(s) maximum

We do not see a need for amending the Database Directive specifically for machine generated data.

According to your experience, which of these statements are relevant to your activity / protection of your data?

- The protection awarded by the sui generis right of the EU Database Directive is used to regulate contractual relationships with clients
- The protection awarded by the sui generis right of the EU Database Directive is used against third-party infringements
- The protection awarded by the Trade Secret Rights Directive [Directive (EU) 2016/943] is used against third-party infringements
- Other contractual means of protection are used
- Technical means to prevent illicit extraction of content are used
- There is certain content that is deliberately not protected
- I don't know / no opinion
- Other

Please explain and substantiate your answers with concrete examples and any useful information and experience you may have.

200 character(s) maximum

Have the sui generis database right provided by the Database Directive (Directive 96/9/EC) or possible uncertainties with its application created difficulties and prevented you from seeking to access or use data?

- Yes
- No
- I don't know / no opinion

The difficulties you are aware of or have experienced because of the sui generis database right relate to the access or use of:

- Data generated in the context of Internet-of-things/machine generated data
- Data other than generated in the context of Internet-of-things/machine generated data
- Data, irrespective of their type (machine generated or data other than machine generated)
-

- No difficulties experienced
- I don't know / no opinion
- Other

What was the source of such difficulties?

- No difficulties experienced
- Difficulty to find the right holder of the sui generis database right (database maker)
- Lack of reaction from the part of the right holder of the sui generis database right / Refusal of cooperation from the part of the right holder of the sui generis database right
- Prohibitive licence fees
- Technical measures / technical difficulties
- Denied access despite the proposed use falling under one of the exceptions defined in the Database Directive
- Denied access despite the proposed use falling under the rights of the lawful user
- Lack of clarity regarding application of the sui generis right to the database (incl. possible legal consequences and risk of litigation)
- Other
- I don't know / no opinion

To what extent do you agree that there is a need to review the sui generis protection for databases provided by the Database Directive, in particular as regards the access and sharing of data.

- Strongly agree
- Somewhat agree
- Neutral
- Somewhat disagree
- Strongly disagree
- I don't know / no opinion

Please explain and substantiate your answers with concrete examples and any useful information and experience you may have.

200 character(s) maximum

Do you think that it is necessary to clarify the scope of sui generis right provided by the Database Directive in particular in relation to the status of machine generated data?

- Yes
- No
- I don't know / no opinion

Please explain and substantiate your answers with concrete examples and any useful information and experience you may have.

200 character(s) maximum

In your opinion, how should the new scope of the sui generis right be defined?

- By narrowing the definition of the scope to exclude machine generated data
- By explicitly including machine generated data in the scope
- I don't know / no opinion
- No need for a change of the scope
- Other

Please explain and substantiate your answer with concrete examples and any useful information and experience you may have. If possible, indicate also the impact on cost and potential benefits of your selected option.

200 character(s) maximum

Do you think that the Database Directive should provide specific access rules to ensure access to data and prohibit companies from preventing access and extraction through contractual and technical measures?

- Strongly agree
- Somewhat agree
- Neutral
- Somewhat disagree
- Strongly disagree
- I don't know / no opinion

In your opinion, how would specific access rules in the Database Directive be best achieved?

- Creating a new exception
- Creating compulsory licences to access data
- Creating general access right
- No need for a specific access rules
- Other
- I don't know / no opinion

Please explain and substantiate your answers with concrete examples and any useful information and experience you may have. If possible, indicate also the impact on cost and potential benefits of your selected option.

200 character(s) maximum

Do you agree that databases held by public authorities should be treated differently than other type of databases under the Database Directive?

- Strongly agree
- Somewhat agree
- Neutral
- Somewhat disagree
- Strongly disagree
- I don't know / no opinion

In your opinion, how should databases held by public authorities be treated differently?

- Creating an exception to the sui generis right
- Excluding public sector databases from the scope of the sui generis right of the Database Directive
- Creating compulsory licences to access public sector databases
- No need for different treatment
- Other
- I don't know / no opinion

Please explain and substantiate your answers with concrete examples and any useful information and experience you may have.

200 character(s) maximum

In light of the different type of data in the databases, compulsory licences or other options not listed above should be on a case-by-case basis with no one-size-fits-all approach.

In 2018, the Commission published an [Evaluation of Directive 96/9/EC on the legal protection of databases](#), which was preceded by a public consultation. The Evaluation Report pointed out several legal uncertainties related to the Database Directive that may prevent the Directive from operating efficiently. Please indicate which of the following elements of the Database Directive could be reviewed:

- Definition of a database
- Notion of substantial investment in a database
- Notion of substantial part of a database
- Exclusive rights of database makers
- Exceptions to the sui generis right
- Notion of the lawful user and his rights and obligations
- Term of protection
- No elements need to be reviewed
- I don't know/ no opinion
- Other

Please explain and substantiate your answers with concrete examples and any useful information and experience you may have. If possible, indicate also the impact on cost and potential benefits of your selected option.

200 character(s) maximum

Please provide any other information that you find useful regarding the application of the Database Directive in relation to the data economy.

200 character(s) maximum

Questions about trade secrets protection

As indicated in the intellectual property action plan ([COM\(2020\) 760 final](#)), fostering data sharing requires a secure environment where businesses can keep investing in data generation and collection, while sharing them in a secure way, in particular as regards their confidential business information and their trade secrets.

At EU level, the legal protection of trade secrets is harmonised by the Trade Secret Directive ([Directive 2016/943](#)), which has been transposed in all Member States and is not up for evaluation before 2026. It

includes the definition of a trade secret, which means information meeting all of the following requirements:

- it is secret in the sense that it is not, as a body or in the precise configuration and assembly of its components, generally known among or readily accessible to persons within the circles that normally deal with the kind of information in question;
- it has commercial value because it is secret;
- it has been subject to reasonable steps under the circumstances, by the person lawfully in control of the information, to keep it secret.

The Directive defines cases of lawful and unlawful acquisition, use and disclosure of trade secrets. The Directive also specifies the measures, procedures and remedies in case of unlawful acquisition, use or disclosure of a trade secret. Exceptions to trade secret protection as well as the freedom to reverse engineer are also included in the directive.

Do you rely on the legal protection of trade secrets when sharing data with other businesses?

- Yes
- No
- I don't know / no opinion

With whom do you share?

- Partner
- Supplier
- Customer
- Unrelated business
- Other

Please specify

200 character(s) maximum

It depends on the data.

How do you ensure that the shared information remains secret?

- By contractual arrangements, e.g. a non-disclosure agreement
- By using a trustee (a law firm or another trusted intermediary)
- By means of a special cyber security solution that also ensures confidentiality, such as encryption
- Other
- No specific measures are taken

Please specify

200 character(s) maximum

Necessary measures are decided on a case-by-case basis.

If you share confidential business information, how do you ensure control over the use of your data by other businesses, i.e. that it is not misused, misappropriated or disclosed unlawfully?

- We rely on the legal protection of trade secrets
- We rely on intellectual property rights
- We rely on contractual arrangements
- We rely on technical means
- We do not take any specific measures to control the use of our data
- I don't know / no opinion
- Other

Please specify which rights

200 character(s) maximum

We rely on the necessary measures decided on a case-by-case basis.

VIII. Safeguards for non-personal data in international contexts

Non-personal data generated by EU companies may be subject to access requests pursuant to provisions of laws of third (non-EU/EEA) countries. This would be specifically relevant when processing of such data occurs in a cloud computing service, the provider of which is subject to the laws of third countries. The recent proposal for a Data Governance Act does not cover such services. The access requests can be of a legitimate nature, in particular for certain cross-border criminal law investigations or in the context of administrative procedures. In particular, these requests may be made in the framework of multilateral or bilateral agreements that determine certain conditions and safeguards. Whereas the GDPR provides for rules and safeguards in this respect, for non-personal data there are currently no statutory law rules that would oblige the cloud computing service providers to give precedence to EU law on the protection of IP and trade secrets. There can be differences in approach between the EU and third countries, e.g. to the fundamental rights safeguards or on the scope of legislation that can mandate access requests to data for law enforcement and other legitimate purposes. Where conflicts of law occur, this may expose the cloud providers to conflicting legal obligations and as a result of this conflict put commercially sensitive data of EU companies at risk.

How likely do you think it is that a cloud computing service or other data processing service provider that is processing data on your company's/organisation's behalf may be subject to an order or request based on foreign legislation for the mandatory transfers of your company/organisation data ?

- This is a big risk for our company
- This is a risk for our company
- This is a minor risk for our company
- This not a risk at all for our company
- We do not use cloud computing/data processing service provider to store or process our company
- I don't know / no opinion

Please explain what order or request for the mandatory transfers of you company/ organization data would you consider as illegitimate or abusive and as such presenting the risk for your company:

200 character(s) maximum

Do you consider that such an order or request may lead to the disclosure and/ or misappropriation of a trade secret or other confidential business information?

- This is a big risk for our company
- This is a risk for our company
- This is a minor risk for our company
- This not a risk at all for our company
- I don't know / no opinion

Does the risk assessment related to such possible transfers of your company /organisation data to foreign authorities affect your decision on selection of the data processing service providers (e.g. cloud computing service providers) that store or process your company/organisation data?

- Yes
- No
- I do not use data processing services to store or process my data
- I don't know / no opinion

Please explain how it affects your decision

200 character(s) maximum

In light of risk assessment of your data processing operations as well as in the context of applicable EU and national legal frameworks (e.g. national requirements

to keep certain data in the EU/EEA), do you consider that your company /organisation data should be stored and otherwise processed:

- All of my company/organization data in the EU/EEA only
- Some of my company/organization data in the EU/EEA only
- All of my company/organization data anywhere in the world
- I don't know / no opinion

Please explain what categories of data that should be stored in the EU/EEA only are concerned and why

200 character(s) maximum

In your opinion, what would be the best solution at an EU regulatory level to mitigate the risk for European companies stemming from the request for access by foreign jurisdiction authorities to their data?

- Introducing an obligation for data processing service providers (e.g. cloud service providers) to notify the business user every time they receive a request for access to their data from foreign jurisdiction authorities, to the extent possible under the foreign law in question
- Introducing an obligation for data processing service providers to notify to the Commission, for publication on a dedicated EU Transparency Portal, all extraterritorial foreign laws to which they are subject and which enable access to the data they store or process on behalf of their business users
- Introducing an obligation for data processing service providers to put in place specified legal, technical and organisational measures to prevent the transfer to or access of foreign authorities to the data they store or process on behalf of their business users, where such transfer or access would be in conflict with EU or national laws or applicable international agreements on exchange of data
- Providing for compatible rules at international level for such requests.
- Other solution
- There is no action needed to address this
- I do not know / no opinion

Please specify

200 character(s) maximum

Closing section (possibility to upload a document, and to share final comments)

Please upload your file

Only files of the type pdf,txt,doc,docx,odt,rtf are allowed

Final comments

Access to customer data is extremely important in the data and marketing sector. Data allows marketers, especially SMEs, to reach in a cost-effective way the right audience with relevant and personalized offers of their products and services which often represent alternatives to well established brands and large commonly known online platforms. Marketers do not only use consumer data to increase the efficiency of their marketing spend, but also as a source of innovation to deliver new value and enhanced products and services for customers.

In this context, data sharing in the data and marketing sector takes place by means of data intermediaries which collect consumer data and sell them to companies and marketers or across business partners which exchange data collected directly from individuals with second or third parties. An illustrative example: A telecom company makes available aggregated localisation data from its mobile phone users to a chain of hotels and restaurants in a particular country, allowing them to target these customers with advertisement, offers and discounts based on their location

Against this background, FEDMA believes that any future initiative to foster a European Single Market for data should:

- prioritize non-regulatory measures like technical standards,
- incentivize voluntary data sharing without prejudice to existing data sharing practices, contractual obligations and existing legislation.
- consider whether regulatory measure is necessary or premature in full respect of the principle of proportionality and subsidiarity.

It is indeed paramount that contractual obligations in B2B data sharing are not further regulated to avoid compromising the principle of freedom of contract: establishing binding and one-size-fits-all contractual requirements for data sharing risks overlooking the complexity of the data economy where data becomes actionable information depending on various factors such its nature and context, otherwise it is meaningless and cannot be used. As such, FEDMA believes that the development of model contracts, smart contracts and as tools to harmonize and standardise data sharing could be further explored without regulating them at an early stage.

Instead, we consider that any new framework could contribute to harmonize and standardize technical issues for data sharing across sectors, including standardization, interoperability, harmonization of technical procedures and infrastructures for data sharing. New technical solutions should be adopted by companies on a voluntary basis and without prejudice to existing data sharing practices. Accordingly, all stakeholders should be consulted and incentivized to participate in any standardization process as to avoid, among others, that the biggest players impose their own standards.

In doing so, any future initiative for both B2G and B2B data sharing should ensure the control of data

produced by companies. This includes appropriate safeguards on a case-by-case basis to ensure the rights of data subjects (where personal data is involved), intellectual property rights, trade secrets and fair competition.

With this in mind, current data sharing practices in the data and marketing sector are already subject to a significant body of legislations in the areas of data protection, privacy, consumer protection, and competition. Marketers' compliance with this extensive body of legislations is the foundation of their relationship with consumers, and companies must already invest significant resources to comply with existing legal requirements. In fostering data sharing across the Single Market, the Data Act should therefore ensure policy coherence with the existing regulatory framework and the ongoing review of EU antitrust rules, including the forthcoming Digital Markets Act, without creating overlaps or contradictions which would lead to legal uncertainty or further barriers to data sharing. This also means safeguarding global data flows on the basis of current international data transfers rules (e.g. review of the EU-US Privacy Shield, new Standard Contractual Clauses (SCCs) and EDPB's recommendations).

Contact

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