

The essentials

WHAT

The ePrivacy Regulation, once adopted, will **replace the ePrivacy Directive**, last amended in 2009.

The ePrivacy Regulation will apply in addition to the GDPR.

The ePrivacy includes rules to ensure that electronic communications respect a high level of data protection and of privacy, regardless of the technology used.

It is an important piece of legislation which provides the rules for cookies, tracking and direct marketing in complementarity with GDPR.

WHY

After the adoption of the GDPR, the European Commission started the review of the ePrivacy with the aim to ensure the consistency between the two legislations.

WHO

The ePrivacy Regulation is currently being negotiated at European level.

The adopted text will be the result of a compromise between the **European Commission** (who prepared the legislative proposal), the **European Parliament** and the **Council of the European Union**, representing national governments.

WHEN

The proposal for the ePrivacy Regulation was published in January 2017. The European Parliament defined its position in September 2017.

It is now in the hand of the Council, where member States have to define a common position, prior to enter negotiations with the 2 other institution.

The ePrivacy Regulation is unlikely to be adopted before **Q2 2020**. Once adopted, a **transition period** will allow the industry time to implement the new rules.

Learn more about the ePrivacy Regulation and FEDMA's work in this factsheet



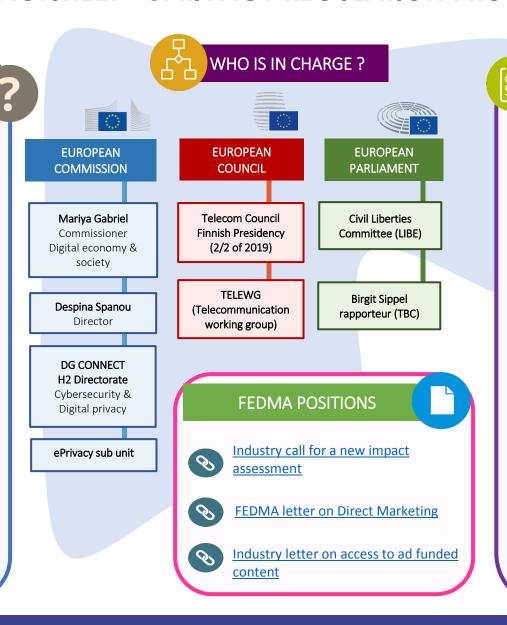
ePRIVACY REGULATION: AN INTRODUCTION

The e-Privacy Regulation is a specialised text (Lex Specialis) which is intended to particularise the GDPR for the electronic communication sector. In addition, the ePrivacy Regulation complements the GDPR with provisions going beyond the scope of GDPR.

The primary purpose of the ePrivacy is to protection the confidentiality of electronic communications. The text also looks at confidentiality of electronic devices by regulating cookies and other tracking technologies.

The e-Privacy Regulation also governs the **opt-in/out** and **soft opt-in** rules for direct marketing and proposes a definition of direct marketing.

Finally, the text also includes some provisions for the telecom sector.





WHAT IS IN THE REGULATION

Articles 1 - 4 Scope and definitions

Articles 5 - 7 Confidentiality of electronic communication

and permitted data

processing

Article 8 Confidentiality of terminal

equipment/device

Article 9 Consent

Article 10 Privacy settings

Articles 12 - 15 Presentation, restriction

and blocking of calls &

directories

Article 16 Direct marketing

Article 17 Security

Articles 18 - 20 Supervisory authorities

and enforcement

Articles 21 - 24 Remedies, liability and

penalties

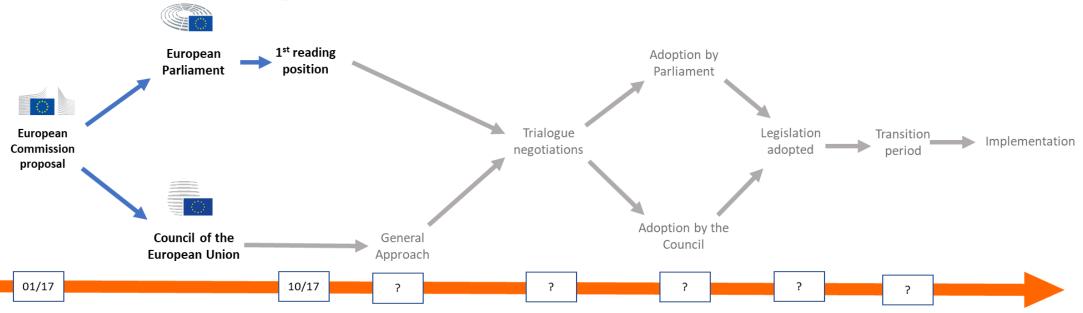
Articles 25 - 29 Delegated and

implementing acts, final

provisions







CHALLENGES FOR OUR INDUSTRY

The ePrivacy Regulation proposal brings a number of challenges for our industry. Its strong focus on (GDPR) consent leaves very little space to the risk based approach which is central to the GDPR, such as through the promotion of pseudonymisation.

Discussions on the definition of direct marketing could lead to a broad definition which includes display online advertising, which would lead to all provisions regulating direct marketing to also apply to this type of advertising. The text is also considering requiring consent for any telemarketing call placed using a predictive dialler.

The discussions on online tracking and privacy settings will need to find the right balance between providing user with control over their privacy, while allowing online services to be add funded thus being offered at limited to no costs for the user and avoiding to place specific online actors in positions of control over the entire internet ecosystem.





KEY PROVISIONS: WHAT ARE THE DIFFERENT POSITIONS?

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Article Commission's proposal The European Parliament position	What's the Council TELEWG latest	What FEDMA thinks
	discussion	
Article 8: Access and processing of Has restricted some of the exceptions	The article is still open for discussion.	The text introduces some
protection of data on user's device is proposed by the Commission:	The current wording suggests broadening	welcomed exceptions for
information prohibited, unless: - The user has given explicit consent	some of the exceptions:	processing data without
stored in end- - The user has - Strictly necessary for the transmission	- It is necessary to provide a service	consent. However, the
user's terminal consented (GDPR of the communication	requested by the end user. (not just	general focus on (GDPR)
equipment consent) Has broaden the exception for web audience	e information society services)	consent is likely to have
- It is necessary for the to third parties under strict conditions		strong impact on user's
transmission of the (specific purpose, aggregation of data).	Has broaden the exception for web	experience (consent fatigue).
communication	audience to third parties acting as a data	The general approach of the
- It is necessary to Has added an exception when necessary to	processor.	article could be rethought
provide the requested ensure security, confidentiality, integrity,	·	more in line with the risk-
information society availability and authenticity of the device	Has added exceptions for security	based approach of the GDPR.
service under certain conditions.	purposes, fraud prevention or technical	
- It is necessary for web	fault detection, as well as for software	Publisher/online service
audience User cannot be denied access to	updates under certain conditions.	which provide
measurement carried content/service on the ground that consent	-	wholly/partially add funded
by the information was not given.	TELEWG is discussing possibility to	services should determine the
society service itself	condition access to content under certain	conditions under which
Society service lise.	specific conditions (recitals 20 & 21)	services can be accessed.
Article 10: Browsers (and other Parliament consider that such settings	This article is still open for discussion. The	GDPR already provide user
privacy settings software enabling should be activated by default and be	current wording suggestion is a full	with control over access to
internet access) should granular. In addition, browser/software	deletion of article 10. However, not all	their data, while this article
have privacy settings to should send a binding Do Not Track signal	member states support this deletion.	would create imbalance in
prevent third parties However, Consent given directly to a		the market by placing specific
from accessing the user's website prevail over privacy settings of the		service providers in the
device. browser/software.		powerful position of
		gatekeeper.



Article	What the Commission proposed	The European Parliament position	What's the Council TELEWG latest discussion	What FEDMA thinks
Article 16 : unsolicited communication/ Direct marketing	General rule: BtoC direct marketing through electronic communications services requires consent.	General rule: BtoC direct marketing through electronic communications services (broad definition, including presented communication) requires prior consent.	The entire article 16 is still open for discussion. General rule: BtoC direct marketing through electronic communications services requires consent.	FEDMA is very concerned by the suggestion from the Council to have the possibility at national level to define a set period of time for the use of the soft opt-in. Similarly, FEDMA is concerned by the proposal to have a common prefix number for telemarketing call. FEDMA welcomes the flexibility for BtoB direct marketing, and calls for further clarification of the scope of that provision to ensure it is not limited to generic contact details (info@company.com)
	Exceptions: Soft opt-in if: - contact details have been obtained in the context of a sale - direct marketing of own similar product and services - customer clearly and distinctly given opportunity to opt-out Voice to voice calls/ telemarketing: Member States can choose between opt-in and opt-out at national level	Exceptions: Soft opt-in if: - contact details have been obtained in the context of a sale - direct marketing of own similar product and services - customer clearly and distinctly given opportunity to opt-out Voice to voice calls/ telemarketing: Member States can choose between opt-in and opt-out at national level. In case of opt-out, Member States must provide for a do not call register.	Exceptions: Soft opt-in if: - contact details have been obtained in the context of a purchase - direct marketing of own similar product and services - customer clearly and distinctly given opportunity to opt-out - Member States may impose a time limit on the use of the soft opt-in Voice to voice calls/ telemarketing: Member States can choose between opt-in and opt-out at national level	
	Telemarketing calls shall present the identity of a line of a specific prefix identifying the call as a marketing call	Telemarketing calls shall present the identity of a line or a specific code/prefix identifying the call as a marketing call	Telemarketing calls shall present the identity of a line. In addition, Member States may impose specific code/prefix identifying the call as a marketing call	
	BtoB direct marketing through electronic communications services to be regulated by Member States	BtoB direct marketing through electronic communications services to be regulated by Member States	BtoB direct marketing through electronic communications services to be regulated by Member States	